

Job Description & Performance Standard

Effective Date: 8/01/2010

Title:	Motion Control & Automation Application Specialist
Location:	Hartland, WI
Department:	Industrial Division
Reports To:	VP – Industrial Automation
Supervises:	n/a

Purpose of Job:

Provide local Industrial Automation technical sales support and expertise with an emphasis on Mitsubishi Electric Automation (MEAU) Motion Control solutions and Q automation controllers. Contribute commercial and technical expertise for applications utilizing Motion Control, Servo and/or other products as they relate to the assignment. Work in conjunction with Price Engineering outside salespeople and MEAU Field Sales Engineers in the development of sales opportunities within specific industries (i.e. Packaging, Food & Beverage, Material Handling, Printing/Converting, Machine tool).

Candidate Attributes:

This individual should have many of the following attributes:

- Technically trained in motion control, electrical automation and control products and principles.
- Ability to understand and size all mechanical and electro-mechanical servo peripherals, such as:
gear boxes; actuators; slides; feedback devices; etc...
- Strong industrial market knowledge.
- Able to assist customers develop solutions for complex Industrial applications.
- Strong communication and business relationship skills.
- Comfortable with technical sales presentations.
- Good time management skills
- Self-motivated, energetic.

The candidate must be good at orchestrating all resources between Price Engineering, MEAU and all automation manufacturers required to solve customer applications.

Work Environment:

- Shared Office Environment

Requirements:

Education: BS in Mechanical or Electrical Engineering or equivalent expertise.

Licenses/Certificates: None

Skill and Experience

- 5-10 years of experience in the application and engineering utilizing general purpose Motion Control, PLC, Operator Interfaces, and VFD products.
- Knowledge of Automation products is required- Servo, PLC, and Servo / Motion Control
- Knowledge of Ladder Logic programming for PLC's, MEAU PLC product background is a plus.
- Knowledge of various communication platforms such as SERCOS Ethernet, Control Net, CC Link, SSCNet, and Profibus Networks.

Physical Demands: None

Other:

Background Checks:	<input checked="" type="checkbox"/> Pre-Employment	<input type="checkbox"/> Post-Employment
Credit Checks:	<input checked="" type="checkbox"/> Pre-Employment	<input type="checkbox"/> Post-Employment
Drug Testing:	<input checked="" type="checkbox"/> Pre-Employment	<input checked="" type="checkbox"/> Post-Employment
Other:	<input type="checkbox"/> Pre-Employment	<input type="checkbox"/> Post-Employment

The above statements are intended to describe the essential functions and related requirements of persons assigned to this job. They are not intended as exhaustive list of all job duties, responsibilities and requirements.