



Job Description & Performance Standard

Opening Effective: 10/15/2011

Job Title:	Fluid Conveyance Specialist
Location:	Hartland, WI
Department:	Mobile Division
Reports To:	Vice President – Mobile Division
Supervises:	n/a

Purpose of Job:

Provide technical sales support and expertise with an emphasis on Eaton Aeroquip fluid conveyance product line. Contribute commercial and technical expertise for applications of products as they relate to the assignment. Works in conjunction with Senior Fluid Conveyance Specialist, Price Engineering outside sales personnel and vendor Regional Managers in the development of sales opportunities within specific industries (i.e. Mining, Agriculture, Forest Products, Marine, Turf Care, etc.).

Candidate Attributes:

This individual should have many of the following attributes:

- Technically trained in all aspects of Fluid Conveyance products and principles.
- Level 3 Product Specialist certification by Eaton Aeroquip
- Strong understanding of fluid conveyance assembly and kitting practices
- Able to assist customers develop solutions for basic fluid conveyance applications.
- Good business relationship skills.
- Good time management skills
- Self-motivated, energetic.
- >10%travel required (local and regional)

The candidate must be good at orchestrating all resources between Price Engineering, and all represented fluid power manufacturers required to solve customer applications.

Work Environment:

- Shared Office Environment

Requirements:

Education: High School diploma with associated courses in Fluid Power or equivalent experience.

Licenses/Certificates: Aeroquip Product Specialist (Level 3)





- Skill and Experience**
- Associate Degree in Fluid Power or equivalent experience is a plus.
 - 3 – 5 years Experience in the manufacture and installation of fluid conveyance products.
 - Basic knowledge of various fluid conveyance competitors is a plus (Parker, Gates, Manuli, etc.)
 - Proficiency in Microsoft Office products Excel & WORD. Access and PowerPoint a plus.

Physical Demands: • Some travel by automobile or airplane (less than 10%).

Contact: HR@priceeng.com

Background Checks:	<input checked="" type="checkbox"/> Pre-Employment	<input checked="" type="checkbox"/> Post-Employment
Credit Checks:	<input checked="" type="checkbox"/> Pre-Employment	<input type="checkbox"/> Post-Employment
Drug Testing:	<input checked="" type="checkbox"/> Pre-Employment	<input checked="" type="checkbox"/> Post-Employment
Other:	<input type="checkbox"/> Pre-Employment	<input type="checkbox"/> Post-Employment

The above statements are intended to describe the essential functions and related requirements of persons assigned to this job. They are not intended as exhaustive list of all job duties, responsibilities and requirements.